

An Equipment and Service Provider to the US Defence Client Spotlight

An Overview:

Client was seeking all modules relevant to Supply Chain Management, Logistics, Financials, Procurement and Marketing to be configured. This implementation was further extended to setup Multiple Online Stores to provide easy access of Product Catalog and purchase to the client's Customers.

Business Requirements and Challenges:

The client had 3 different inventory operations based on the nature of the items supplied to various Military and defence agencies. They were working on zero inventory models, where orders were fulfilled instantly against a demand which was difficult to manage using their existing legacy system configured with open controls. Standard Oracle E-Business Suite was not seamlessly synchronized with the client's Business process.

A lot of challenges arose in terms of Business Process, User Training / Education, Legacy Data and Analytical Data needs. Some of them are as follows:

- Legacy Data Conversion
- Net Margin Calculation standards rectification
- Standardization of Inventory Accounting Practices
- Synchronization of COGS Accounting transaction
- Development of custom process for inventory management
- CAGE File Process
- Development of a custom process to convert CAGE File Format into Oracle accepted bank format
- AR Invoice Incomplete Process
- Development of a custom process to create transaction with incomplete status
- Oracle Mobile Application Supply Chain Management
- Configuration of DBI (Daily Business Intelligence) for Financials, Inventory, Sales, Marketing, Expense, Payables and Profit & Loss etc.

Solution: Oracle EBS Modules implementation & Support

HIPL Role: Synchronization of Oracle EBS SCM, Logistics, Financials, Procurement and Marketing modules with the business processes of the client.

HIPL Value Addition for Client benefit:

- During the course of this implementation, Multiple Online Stores were setup to provide easy access to the Product Catalog to ease purchasing for the client's Customers.
- DBI provided macro level information with graphical presentation of different data sources for Financials, Inventory, Sales, Marketing, Expense, Payables and Profit & Loss etc.

Duration of the Project

4.5 years
(July-2004 to Dec-2008)

Team Size:

12

